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**ianmarshall.com**

*Realty - Atlanta*

404-281-6350 

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**Marilou Young, Associate Broker 770-601-6950**

**Upfront Cost** - \$500 to place your Home in both listing service (FMLS and MLS) including up to 12 photos taken by agent. A supra lockbox \$100

**Closing Cost** - .0034 fee based on Sales Price and .0012 FMLS fee from the listing Service + \$200 processing fee for negotiations per offer and \$100 per offer to write contract paperwork. (this is all taken care of on closing statement)

**Here is an overview of our flat fee listing services**

- A Real Estate sign with a custom rider (finished basement, updated kitchen, upgrades galore...etc)
- Listing as often as possible on Facebook, Craigslist, Oodle and Backpage.
- A front picture in the Listing Service (or any pictures added that you want to provide)
- Custom entry on the ianmarshall.com Blog (#2 “Atlanta Real Estate Blog”)

**Optional a la cart Marketing cost**

- \$300 Staging Services, using existing furniture and accessories
- Flyers done by a graphic artist - \$99 - Kimber Bond
- Professional Photos – \$99 - William Gilkey
- Estate sign post installed \$65
- \$40 a month listing cost after the initial 3 month listing. (will waive this)
- A featured home picture on your choice of our Atlanta Homes, Condos or Lofts pages. (\$30 a month and a 2 month minimum due to design charges)\*

\$200k price point example

**Sale Price \$200,000 \* 3% = \$6,000**

Choose every marketing option and close you property with us you would spend **\$2,443.**

**A savings of \$3557 over a traditional listing Agent!**